# IN THE UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

UNIVERSAL TRUCKLOAD, INC.	§	
	§	
v.	§	C.A. NO. 4:15-ev-01651
	§	
DALTON LOGISTICS, INC., HESS	§	
CORPORATION, HELMERICH & PAYNE	§	
INTERNATIONAL DRILLING CO.,	§	
NABORS DRILLING USA, LP,	§	
FOUR SEASONS EQUIPMENT, INC.,	§	
HALCON RESOURCES CORPORATION,	§	
APPLIED MACHINERY CORPORATION,	§	
AND GRANT PRIDECO, LP	Š	

#### PLAINTIFF'S SECOND AMENDED ORIGINAL COMPLAINT

#### TO THE HONORABLE JUDGE OF SAID COURT:

COMES NOW, Plaintiff, Universal Truckload, Inc., and files this, Plaintiff's Second Amended Original Complaint against Dalton Logistics, Inc., Hess Corporation, Helmerich & Payne International Drilling Co., Nabors Drilling USA, LP, Four Seasons Equipment, Inc., Halcon Resources Corporation, Applied Machinery Corporation and Grant Prideco, LP ("Defendants"), and will show this Honorable Court as follows:

#### **PARTIES & SERVICE**

1. Plaintiff, Universal Truckload, Inc., formerly known as Universal Am-Can, Ltd., ("Universal" or "Plaintiff") is a Michigan corporation with its principal place of business at 12755 E. 9 Mile Road, Warren, Michigan 48089. Universal is a federally licensed motor carrier and is subject to the jurisdiction of the United States Surface Transportation Board. Universal is engaged in the performance of both intrastate and interstate carriage for hire by authority issued to it by the Federal Motor Carrier Safety Administration and United States Department of Transportation. Universal Am-Can, Ltd. formerly operated under USDOT # 258277 and MC#

- 167922. Universal Am-Can, Ltd., now Universal Truckload, Inc. currently operates under USDOT# 41208 and MC# 59583.
- 2. Defendant, Dalton Logistics, Inc. ("Dalton"), is a corporation that is incorporated under the laws of the State of Texas. Dalton is a Federally licensed logistics company that operates under USDOT# 2157189 and MC# 753879. Defendant has its principal place of business at 19506 Hwy 59 N #340, Humble, TX 77338. Defendant has appeared and answered in this matter.
- 3. Defendant, Hess Corporation ("Hess"), is a corporation that is incorporated under the laws of the State of Delaware. Defendant has its principal place of business in the State of New York. Defendant has appeared and answered in this matter.
- 4. Defendant, Helmerich & Payne International Drilling Co. ("H&P"), is a corporation that is incorporated under the laws of the State of Delaware. Defendant has its principal place of business in the State of Oklahoma. Defendant may be served with process by serving its attorney of record, Christopher L. Evans, ADAMS AND REESE LLP, 1221 McKinney St., Houston, Texas 77010.
- 5. Defendant, Nabors Drilling USA, LP ("Nabors"), is a limited partnership organized under the laws of the State of Delaware. Nabors has been dismissed from the case.
- 6. Defendant, Four Seasons Equipment, Inc. ("Four Seasons"), is a corporation that is incorporated under the laws of the State of Texas. Defendant has its principal place of business in the State of Texas. Defendant has appeared and answered in this matter.
- 7. Defendant, Halcon Resources Corporation ("Halcon"), is a corporation that is incorporated under the laws of the State of Delaware. Halcon has been dismissed from the case.

- 8. Defendant, Applied Machinery Corporation ("AMC"), is a corporation that is incorporated under the laws of the State of Texas. Defendant has its principal place of business in the State of Texas. Defendant has appeared and answered in this matter.
- 9. Defendant, Grant Prideco, LP ("Prideco"), is a limited partnership organized under the laws of the State of Delaware. Defendant has its principal place of business in the State of Texas. Defendant has appeared and answered in this matter.

#### **JURISDICTION & VENUE**

- 10. This Court has subject matter jurisdiction over this matter pursuant to 28 U.S.C. §1332 and 1367. This matter exceeds \$75,000 in controversy, exclusive of interest and costs.
- 11. Pursuant to 28 U.S.C. § 1391(a) and (b), venue is proper in this district and division in that one and/or all of the Defendants resides here and a substantial portion of the transactions and shipments in question occurred here.
- 12. This Court has personal jurisdiction over Defendants in that Defendants arranged for and tendered several shipments to Universal for transportation of goods in the Houston, Texas area. The Defendants have purposefully established minimum contacts with Texas such that they should reasonably expect to be called into court in Texas because of their conduct and connection with Texas. Defendants have a pattern of continuous and systematic activities within Texas that support general jurisdiction.

#### FACTUAL BACKGROUND

13. Between November 2013 and August 2014, Defendants collectively tendered over 250 shipments to Universal for transportation in both interstate and intrastate commerce. Universal transported the shipments as requested and fully performed its obligations to the Defendants. Universal was hired as the motor carrier to transport these loads. However, on

some of the loads, Universal subcontracted with other motor carriers when Universal was unable to handle the freight it agreed to transport.

- 14. Bill of lading contracts were issued at the point of origin and entered into between the Defendants and Universal for transportation of the freight in question. A sample of the contracts are attached as Exhibit "A". Dalton arranged for the transportation of the shipments on behalf of Hess, H&P, Nabors, Four Seasons, Halcon, AMC and Prideco as their agent. Universal contracted with the agent, Dalton, and the other Defendants to transport the freight in question, which consisted of various oil field equipment.
- 15. Universal transported the freight under its U.S. Department of Transportation operating authority, and provided services of value to the Defendants; however, Universal was not paid on the bill of lading contracts and invoices as reflected on the attached spreadsheet. See Exhibit "B". Although Defendants claim they paid Dalton for the shipments, none of the Defendants have paid Universal for the shipments in question after receiving the benefit of Universal's services and after receiving demand for payment. See Ex. "C". On the loads Universal subcontracted to other motor carriers, Universal paid those carriers for their services in shipping Defendants' freight.
- 16. On numerous occasions prior to Universal filing suit, Dalton represented to Universal that it planned to make Universal whole and pay the debt in full. See Ex. "D". It was not until Universal contacted the shippers to collect for its services that Dalton alleged for the first time that Universal failed to disclose an alleged "agreement" to purchase Dalton. See Ex. "E". Indeed, although Universal and Dalton discussed the possibility that Universal might purchase an interest in Dalton, the parties never reached an agreement. See Ex. "D". While the parties explored the possibility of some arrangement, upon performing its due diligence,

Universal decided not to move forward with Dalton. The attached communications clearly demonstrate the lack of an agreement and Dalton's acknowledgment that these debts were due and owing. See Ex. "D".

17. The bill of lading contracts contain a recourse provision, Section 7, as part of the terms of the uniform bill of lading, adopted by the rules or regulations of the former Interstate Commerce Commission, which continue in effect under the Savings Provision in the ICC Termination Act of 1995, contained in section 204(b) of ICCTA. Section 7 of the bill of lading agreements between Universal and Defendants provides as follows:

Subject to Section 7 of Conditions of applicable bill of lading, if this shipment is to be delivered to the consignee without recourse to the consignor, the consignor shall sign the following statement. The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges.

(Signature of Consignor)

See Exhibit "A".

18. Defendants did not sign Section 7 of the bills of lading. As a result, and because Defendants received the benefit of Universal's services, Defendants are liable to Universal for the attached unpaid freight charges. See Exs. "B" and "C". According to Defendants, they have all paid Dalton for the shipments in question.

# **COUNT I—BREACH OF TRANSPORTATION CONTRACTS**

- 19. Plaintiff incorporates the above facts as if fully set forth herein.
- 20. Defendants contracted with Universal for the transportation of freight. Plaintiff fully performed its obligations under said contracts. By failing to pay Universal, the motor carrier, for the transportation of their freight, Defendants are in breach of the parties' contracts.

<sup>&</sup>lt;sup>1</sup> The ICC Termination Act of 1995, codified at scattered sections of the U.S. Code, particularly 49 U.S.C. §§ 10101-11917, transferred the motor carrier regulatory functions of the Interstate Commerce Commission to the Department of Transportation and the Surface Transportation Board. See 49 U.S.C. § 13501.

21. Universal has been damaged as a result of Defendants' breach of contract.

Defendants are liable to Universal for the following freight charges:

a.	H&P/Dalton:	\$ 1,186,065.38
	(Prideco, included in H&P):	(\$54,000.00)
	(AMC, included in H&P):	(\$264,560.60)

b. Hess/Dalton: \$ 724,718.89

c. Nabors/Halcon/Dalton: \$ 20,500.00

d. Four Seasons/Dalton: \$ 74,400.00

Total: \$2,005,684.27

- 22. Per Universal's rules tariff, attached as Ex. "F", incorporated into the bill of lading contracts and maintained under 49 USC § 13710, transportation charges not paid are subject to a charge of 50% of the unpaid balance, plus reimbursement for all collection and legal costs, including reasonable attorney's fees. Defendants are also liable to Universal for these damages.
- 23. Additionally, Plaintiff seeks to recover all of its actual, incidental, and consequential damages, together with its attorneys' fees and costs and pre-judgment interest and post-judgment interest at the maximum rate allowed by law, resulting from Defendants' breach of contract. Universal is further entitled to attorney's fees pursuant to Tex. Civ. Prac. & Rem. Code § 38.001 et seq.

# **COUNT II—QUASI-CONTRACT**

- 24. Plaintiff incorporates the above facts as if fully set forth herein.
- 25. As a result of the foregoing, Universal provided transportation services to Defendants as requested by Defendants.

- 26. Defendants accepted the services and accordingly, Defendants are liable to Universal under the theories of quantum meruit and/or unjust enrichment.
- 27. Defendants are liable to Universal in the amounts set forth in Exhibit "B" as a reasonable value for the services rendered.

# COUNT III - MONEY HAD AND RECEIVED (Dalton Only)

- 28. Plaintiff incorporates the above facts as if fully set forth herein.
- 29. Pleading in the alternative, Defendants claim they have paid Dalton for the transportation of the freight in question. Dalton holds this money. The money belongs to Universal in equity and good conscience. Dalton is liable to Universal under the theory of money had and received.
- 30. Dalton is liable to Universal for the amounts set forth in Exhibit "B"; See also Exhibit "D".

# COUNT IV - FRAUD (Dalton Only)

- 31. Plaintiff incorporates the above facts as if fully set forth herein.
- 32. Pleading in the alternative, Universal contracted with the agent Dalton and the other Defendants to transport the freight in question. Dalton represented to Universal it would be paid for its services under the contract. Further, Dalton made several false statements that it could not make payment because it had not received the funds from Defendants when indeed it appears Dalton had been paid. Dalton's representations that Universal would be paid for its services were material and false. When Dalton made these representations, Dalton knew the representations were false or Dalton made the representation recklessly. Dalton made the representations with the intent that Universal would act on it. Universal relied on the representations and has suffered injuries and damages as a result of same.

33. Dalton is liable to Universal for fraud in the amounts set forth in Exhibit "B: See also Exhibit "D".

# COUNT V—SWORN ACCOUNT

- 34. Plaintiff incorporates the above facts as if fully set forth herein.
- Defendants for payment. Exhibits "B" and "C" are verified accounts representing a liquidated money demand, which are incorporated herein by reference the same as if fully copied and set forth at length. The breakdown of charges due under the contracts are specifically itemized on Exhibits "B" and "C", attached hereto. The expenses were incurred at the special instance and request of Defendants. In consideration of the expenses incurred by Plaintiff, on which a systematic record has been kept, Defendants promised and became bound and liable to pay Plaintiff the amounts charged for such expenses in the total amount of freight bills referenced in Exhibits "B" and "C", being a reasonable charge for such items. Despite demands by Plaintiff upon Defendants for payment, Defendants have refused and failed to pay the accounts in full. Defendants are liable to Plaintiff for the amounts set forth in Exhibits "B" and "C".

# COUNT VI—PROMISSORY ESTOPPEL (Dalton Only)

- 36. Plaintiff incorporates the above facts as if fully set forth herein.
- 37. Dalton promised to pay Universal for its services in providing transportation services to Defendants. It was reasonably foreseeable to Dalton that Universal would rely on the promise. Universal reasonably and substantially relied on the promise to its detriment. Injustice can be avoided only by enforcing Dalton's promise to pay Plaintiff.
- 38. Dalton is liable to Universal in the amounts set forth in Exhibit "B"; See also Exhibit "D".

# **COUNT VII—EQUITABLE SUBROGATION**

- 39. Plaintiff incorporates the above facts as if fully set forth herein.
- 40. After contracting with the agent Dalton and the other Defendants to transport the freight in question, Universal subcontracted with additional motor carriers to transport the freight that Universal agreed to transport. Defendants were primarily liable for the amounts due to the subcontractors. Universal has paid the debt for which the Defendants were primarily liable and which in equity should have been paid by Defendants. Universal involuntarily paid these amounts due to its contracts with the subcontracted motor carriers.
- 41. Defendants are liable to Universal under the theory of equitable subrogation in the amounts set forth in Exhibits "B" and "C".

#### **COUNT VIII—RATIFICATION**

- 42. Plaintiff incorporates the above facts as if fully set forth herein.
- 43. Universal entered into transactions with Defendants, through their agent Dalton, to transport the freight in question. Dalton has refused to pay Universal for its transportation services on behalf of the Defendants. Defendants have approved the actions of Dalton by word, act or conduct after acquiring full knowledge of Dalton's actions. Defendants' approval was given with the intention of giving validity to Dalton's act.
- 44. Defendants are liable to Universal under the theory of ratification in the amounts set forth in Exhibit "B" and "C".

# **CONDITIONS PRECEDENT**

45. All conditions precedent to Plaintiff's rights to recover and to Defendants' liability have been performed or have occurred.

# VICARIOUS LIABILITY, AGENCY AND RESPONDEAT SUPERIOR LIABILITY

46. Defendants, H&P, Hess, Nabors, Four Seasons, Halcon, AMC and Prideco are responsible to Plaintiff for the conduct of Defendant, Dalton under the legal doctrines of respondeat superior, agency and/or vicarious liability because at all times material hereto, Dalton was an agent or servant of Defendants, H&P, Hess, Four Seasons, Nabors, Halcon, AMC and Prideco. Dalton was acting within the course and scope of such agency for Defendants, H&P, Hess, Four Seasons, Nabors, Halcon, AMC and Prideco at all times material hereto.

#### PRAYER

47. Plaintiff prays that Defendants are served with citation, and upon trial of this cause judgment be rendered against Defendants. Plaintiff seeks to recover judgment against Defendants for Plaintiff's damages set forth above. Plaintiff also seeks pre-judgment and post judgment interest as allowed by law, taxable costs of court, attorney's fees and all other relief to which Plaintiff may be entitled, both general and special, at law and in equity.

Respectfully submitted,

#### LORANCE & THOMPSON

/s/ Ryan T. Hand

Ryan T. Hand

Attorney in Charge

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#### OF COUNSEL:

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#### **CERTIFICATE OF SERVICE**

I certify that on this 22<sup>nd</sup> day of June, 2016, a true and correct copy of the foregoing document was electronically filed on the CM/ECF system, which will automatically serve as Notice of Electronic Filing on the following attorneys of record:

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Counsel for Applied Machinery Corporation

/s/ Ryan T. Hand

Ryan T. Hand

#### **AFFIDAVIT**

STATE OF MICHIGAN

COUNTY OF MACOMB

BEFORE ME the undersigned notary public in and for the state of Michigan, on this day personally appeared Andrea K. Bouchard, an authorized representative of Universal Truckload, Inc. ("Universal"), known to me, and who being duly sworn on her oath stated that Universal's foregoing annexed accounts against Defendants and in favor of Universal total as follows:

a.	H&P/Dalton:	\$1,186,065.38
	(Prideco, included in H&P):	(\$54,000.00)
	(AMC, included in H&P):	(\$264,560.60)
b.	Hess/Dalton:	\$724,718.89

c. Nabors/Halcon/Dalton: \$20,500.00

d. Four Seasons/Dalton: \$74,400.00

The above accounts are within the personal knowledge of the affiant and are just and true. These accounts are due and unpaid and all just and lawful offsets, payments and credits have been allowed.

Andrea K. Bouchard

SWORN AND SUBSCRIBED TO BEFORE ME, on this 9th day of June, 2015.

Notary Public in and for the State of Michigan

BONNIE J. BAUMGARTINER
NOTARY PUBLIC, STATE OF MI
COUNTY OF MACONB
MY COMMISSION EXPIRES MU 23, 2018
ACTING IN COUNTY OF JVACOM B